

VEHICLE

2020 RANG Defender 110 SE AWD 4D UTV 6-3.0L Turbocharged Hybrid Gasoline Direct Injection Pangea Green

VIN: SALEP7EU1L2019986 Interior Color: Mileage In: 4,951 Vehicle Out: License: UJF-6773 Exterior Color: Pangea Green Mileage Out:

State: VA Production Date: 1/2020 Condition: Job #: 127657

TRANSMISSION OVERHEAD CONSOLE PREMIUM RADIO LEATHER SEATS AUTOMATIC TRANSMISSION HOME LINK EQUALIZER BUCKET SEATS 4 WHEEL DRIVE **INSTRUMENT PANEL SAFETY** POWER PASSENGER SEAT **DRIVER CONVENIENCE** TRACTION CONTROL DRIVERS SIDE AIR BAG **DECOR** KEYLESS ENTRY STABILITY CONTROL PASSENGER AIR BAG LUGGAGE/ROOF RACK REMOTE STARTER BLIND SPOT DETECTION FRONT SIDE IMPACT AIR BAGS **REAR END** MESSAGE CENTER LANE DEPARTURE WARNING HEAD/CURTAIN AIR BAGS PARKING SENSORS MEMORY PACKAGE ALARM **PAINT** BACKUP CAMERA POWER DRIVER SEAT AIR CONDITIONING CLEARCOAT PAINT SURROUND VIEW CAMERA POWER WINDOWS CLIMATE CONTROL **FRONT END** REAR WINDOW WIPER POWER LOCKS REAR DEFOGGER FOG LAMPS **WHEELS** POWER MIRRORS HANDS FREE DEVICE XENON OR L.E.D. HEADLAMPS 4-WHEEL DISC BRAKES HEATED MIRRORS NAVIGATION SYSTEM POWER STEERING 20" OR LARGER WHEELS CRUISE CONTROL **RADIO** POWER BRAKES LOCKING WHEELS INTERMITTENT WIPERS AM RADIO ANTI-LOCK BRAKES (4) **TRUCK & TOWING** TILT WHEEL FM RADIO **GLASS & MIRRORS** REAR STEP BUMPER

Preliminary Supplement 1 with Summary

Gasoline Direct Injection Pangea Green

RO Number: 127657

Line Oper Description Part Number Qty Extended Price \$ Labor Paint

2020 RANG Defender 110 SE AWD 4D UTV 6-3.0L Turbocharged Hybrid

1 # COPY OF ESTIMATE GIVEN TO					
OWNER				1	
2 # SHOP TO HAVE VEHICLE TORN					
DOWN FOR SUPPLEMENT				1	
INSPECTION					
3 # ***Email all supplement					
photos/docs to				1	
cjenkins@geico.com***					
4 # S01 Pre-Wash & Disinfect vehicle 1 25.00 1.0 5					
MISCELLANEOUS OPERATIONS					
7 ** S01 Repl A/M Cover interior to protect from debris	1 15.00 T 1.0				6 * S01 Repl Cover car/bag 1 0.0 0.2
8 # S01 Repl Land Rover Corrosion Protection 1 65.80 0.3 9 # S01 JLR TOPIX Data Logs 1 179.00 T M					
10 # S01 Rpr Measure GAP Panels Per OEM					3.0
Procedures					
11 # S01 Jig Bench Set Up (Lower) 1 7.0 S 12 # S01 Jig Bench Set Up (Upper) 1 5.0 S					
13 # S01 Jig Rental (Plus Shipping Both Ways)	1 650.00				
14 # S01 Cover equipment to protect from debris (Bench & Fixtures)	1 15.00 1.0 1.5 M				
15 ** S01 Rpr A/M Remove Wheels for Jig Installation and Measurement					
16 # S01 Retorque wheels to OEM specs 1 0.5 M 17 VEHICLE DIAGNOSTICS					
18 # S01 Repl Air Pro Post Repair Scan 1 179.20 X 1.0 M 19 # S01 Rpr DSV Road Test 1.5 M 20 # S01 Repl Air Pro Pre Repair Scan 1 171.95 X 1.0 M					
21 # S01 Rpr Disconnect and Reconnect Battery for Scan	0.3 M				
22 # S01 Rpr Install Battery Maintainer for scan 0.4 M					

23 # S01 Rpr Cycle Ignition on and off Procedure 26 # S01 Rpr Disconnect Scan Tool Device reset and store
 24 # S01 Rpr Bring to operating temperature for scan 0.2 M 0.3 M 0.2 M 0.2 M
 25 # S01 Rpr Disconnect Battery Maintainer reset and store
 27 # S01 Rpr JLR Certified Reset Electronics 1.5 28 **REAR BUMPER**
 29 R&I R&I bumper cover Incl. 30 * S01 Repl LT End cap black LR129740 1 96.08 0.3 0.0 Note: Scraped textured plastic

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LABOR: Time is after bumper cover is removed. Time is included with overhaul.

31 R&I LT End cap molding satin silver 0.1 Note: LABOR: Time is after bumper cover is removed. Time is included with overhaul.

32 S01 Repl LT Support bracket LR129801 1 45.78 0.1 33 **REAR LAMPS**

34 S01 R&I LT Tail lamp to VIN M2050989 Incl. 35 S01 R&I High mount lamp 0.1 36 **TAIL GATE**

37 S01 R&I Striker 0.2 38 * S01 Algn Hinges, Latch & striker 1.5 39 S01 R&I R&I tailgate assy 1.2 40 S01 R&I W'strip on body 0.5

41 **REAR BODY & FLOOR**

42 S01 R&I Rear sill plate black 0.3

43 S01 R&I Floor mat 4 door, w/o 3rd row

0.1

seat black

44 S01 R&I Rear shield 0.2 45 S01 R&I Muffler shield 0.3 46 S01 R&I RT Heat shield 0.1 47 S01 R&I LT Heat shield 0.1 48 S01 R&I Center shield

0.2 49 S01 R&I Front shield 0.3 50 S01 R&I Lower shield front 0.1 51 S01 R&I Lower shield center 3.0 liter 0.1 52 S01 R&I Lower shield rear 0.1 53

* S01 Rpr LT Side panel 2.0 0.5

54 **QUARTER PANEL**

55 * R&I LT Finish molding 0.2

56 S01 Repl LT Wheel opng mldg to VIN L2022079 black LR130574 1 88.91 0.5 2.8

57 S01 R&I LT Quarter glass Land Rover gray tint

58 # S01 Rpr Urethane Adhesive Removal 1.0

Note: Remove urethane residue as required to allow proper fitment/adhesion of replacement glass panel. Identified as a not included labor operation in Motor Guide to Estimating.

59 # S01 Repair Glass Open Flange Damage From Cut Knife 1 1.5

Note: Repair glass removal damage as necessary to ensure positive bonding and sealing of glass during replacement. Glass, moldings, mounting studs or mounting flange may be damaged or broken during normal service procedures on some applications. Motor advises that these factors be considered before performing glass operations in the event unavoidable damage occurs. Time for the removal of old urethane, clean and preparation of the sealing surfaces (vehicle and/or glass) should be estimated after an on-the-spot evaluation. Identified as a not included labor operation in Motor Guide to Estimating.

60 # S01 Prep glass flange for new adhesive 1 1.5

61 ** S01 Repl A/M Glass adhesive kit 1 117.35 T Note: Restore factory applied urethane glass adhesive according to OEM repair procedures using (percentage) of

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Preliminary Supplement 1 with Summary

RO Number: 127657

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(container size) of (product name), (part number) to complete installation. Identified as a not included operation in Motor Guide to Estimating.

- 62 S01 R&I LT Rear pillar trim w/o 3rd row seat, w/o tri-zone AC 0.1
black
- 63 S01 R&I LT Upr pillar trim w/o 3rd row seat black Incl. 0.6
- 64 S01 R&I LT Qtr trim panel w/o 3rd row seat, w/o tri-zone AC
black 0.5
- 65 S01 R&I LT Wheelhouse liner to VIN L2025282
- 66 S01 R&I LT Access panel 0.2 67 S01 Refn LT Access panel 0.8 68 S01 Overlap Minor Panel -0.2 69 * S01 Rpr LT Tail lamp panel 2.0 0.7 70 S01
Overlap Minor Panel -0.2 71 * S01 Rpr LT Outer wheelhouse 4.0 0.8 72 # S01 Dye Penetrant Check Coating 1 32.19 1.0 73 * S01 Rpr LT Inner qtr
panel s.3.0.S
- 74 S01 R&I RT Rear pillar trim w/o 3rd row seat, w/o tri-zone AC 0.1
black
- 75 S01 R&I RT Upr pillar trim w/o 3rd row seat black Incl. 0.6
- 76 S01 R&I RT Qtr trim panel w/o 3rd row seat, w/o tri-zone AC
black
- 77 S01 R&I LT Upr pillar trim 0.2 78 S01 R&I LT Pressure valve 0.1 79 # S01 R&I All rear electronics 1.5
- 80 S01 R&I LT Fixed glass Land Rover green
tint 1.0
- 81 # S01 Rpr Urethane Adhesive Removal 1.0
Note: Remove urethane residue as required to allow proper fitment/adhesion of replacement glass panel.
Identified as a not included labor operation in Motor Guide to Estimating.
- 82 # S01 Repair Glass Open Flange Damage From Cut Knife 1 1.0
Note: Repair glass removal damage as necessary to ensure positive bonding and sealing of glass during
replacement. Glass, moldings, mounting studs or mounting flange may be damaged or broken during normal
service procedures on some applications. Motor advises that these factors be considered before performing glass
operations in the event unavoidable damage occurs. Time for the removal of old urethane, clean and preparation
of the sealing surfaces (vehicle and/or glass) should be estimated after an on-the-spot evaluation. Identified as a
not included labor operation in Motor Guide to Estimating.
- 83 # S01 Prep glass flange for new adhesive 1 1.0
- 84 ** S01 Repl A/M 3M 7333 Structural Adhesive 2 427.04 T 1.0 85 # S01 Rpr Adhesive Clean Up 1.5
- 86 # S01 Drill & countersink rivet holes (10 x 0.2 max=7.0) 1 6.5
- 87 # S01 Rpr Debur, File and Clean Rivet Holes 5.5 88 # S01 Fill drill holes 1 2.5 89 # S01 Rivet Gun Set Up & Pressure 1 2.0

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Testing

- 90 # S01 Trial fit quarter 1 1.5 91 # S01 Rpr Welder Test and Set Up 1.0 92 # S01 Sound Deadener Pads 1 72.54 0.5 93 # S01 Set
Back Wire Harness 1 0.5
- 94 # S01 Pull Back Carpet & Floor Insulation 1 1.0
- 95 # S01 Clean File and Deburr Weld Area 1 2.5 96 # S01 Mask For Primer Application 1 5.00 0.5
Note: Cover/mask as required to complete priming operations. Identified as a not included labor operation in
Motor Guide to Estimating.
- 97 # S01 Rpr Wrap, Store and Protect R&I

Items		0.4
98 # S01 Rpr Remove E-Coat From New		1.0
Flanges		
99 ** S01 Repl A/M Belt Sander Belt Kit Assy 1 45.15 100 ** S01 Repl A/M Body Saw Kit 1 59.10 T 101 # S01 Repl Roloc Wheel Kit 1 54.75 102 # S01 Rpr Retorque Interior Trim Fasteners		0.3
to OEM Specs		
103 # S01 Remove Caulking and Seam Sealer	1 2.5	
Note: Remove caulking/seam sealer as required during replacement/repair. Seam sealer removal/application on welded replacement panels is identified as a not included labor operation in Motor Guide to Estimating.		
104 # S01 Replace Caulking and Seam Sealer (Per Tube)	1 115.25 2.5	
Note: Apply caulking/seam sealer according to OEM repair according to OEM repair procedures using (percentage) of (container size) of (product name), (part number) following replacement/repair. Caulking/seam sealer labor is an included operation, product required to complete the operation is not included as stated in Motor Guide to Estimating.		
105 # S01 Test Fit Attaching Parts ** Taillamps Glasses etc.**	1 2.0	
Note: Trial fit of a component to verify dimensional accuracy of adjoining parts (taillights, glass panels and bracketry). Identified as a not included labor operation in Motor Guide to Estimating.		
106 # S01 Feather & Fill Contour Repair Areas	1 4.5	
Note: Procedure based on ___% of base refinish time. Repaired surface preparation requires an on-the-spot evaluation for additional procedural steps such as featheredge and/or prime and block not required for new undamaged panels. Identified as a not included labor operation in Motor Guide to Estimating.		
107 # S01 Install Shunting Pliers	1 0.5	
Note: Position shunting pliers in weld area to enhance welder current flow and reduce impact to e-coating. This part of welder setup and identified as a not included labor operation in Motor Guide to Estimating.		
108 # S01 Install Cut Line Tape	1 0.5	
Note: Create templates to determine proper cut line points and identifying them with cut line tape to provide a visual when cutting. Identified as a not included labor operation in Motor Guide to Estimating.		
109 # S01 Cobalt Drill Bit (Boron-Trip-Uzi Bor)	2 259.00	
Note: Quarter panel replacement required the use of a (Brand) (P/N) drill bit to remove factory spot welds. Identified as a not included labor operation in Motor Guide to Estimating.		

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1 1.0

110 # S01 Spot Paint Door Open Flange Backside

111 # S01 Mask Quarter Jambs & Openings 1 0.5

Note: Cover/mask as required to complete refinish operations. Identified as a not included labor operation in Motor Guide to Estimating.

112 REAR DOOR

113 S01 R&I LT R&I door assy 1.0 114 S01 Blnd LT Door shell 1.0 115 S01 R&I LT Belt molding 0.3

116 S01 R&I LT Edge molding to VIN

0.3

L2022079 black

117 S01 R&I LT Body side mldg to VIN	0.4
L2011567 black	
118 S01 R&I LT Moveable glass Land Rover	0.7
green tint	
119 * S01 Algn LT Moveable glass Land Rover	<u>0.5</u>
green tint	
120 * S01 R&I LT Run channel <u>0.2</u>	
121 S01 R&I LT Fixed glass Land Rover gray	0.3
tint	
122 S01 R&I LT Window regulator 0.5	
123 S01 R&I LT Handle, outside w/passive	0.4
entry green	
124 S01 R&I LT Upper hinge 0.3 125 S01 R&I LT Lower hinge 0.3 126 S01 R&I LT Striker 0.2 127 # S01 Algn Hinges, Latch & Striker 1.5 128 S01 R&I LT R&I trim panel 0.6 129 # S01 Mask Door Openings & Jambs 1 0.4	
Note: Cover/mask as required to complete refinish operations. Identified as a not included labor operation in Motor Guide to Estimating.	
130 # S01 Trial fit door 1 1.0	
131 # S01 Rpr Retorque Interior Trim Fasteners	0.3
to OEM Specs	
132 # S01 Rpr Wrap, Store and Protect R&I	0.3
Items	
133 FRONT DOOR	
134 S01 R&I LT R&I door assy 1.0 135 S01 R&I LT Upper hinge 0.3 136 S01 R&I LT Lower hinge 0.3 137 S01 R&I LT Striker 0.2 138 # S01 Algn Hinges, Latch & Striker 1.5 139 S01 R&I LT R&I trim panel 0.6 140 # S01 Mask Door Openings & Jambs 1 1.0 0.4	
Note: Cover/mask as required to complete refinish operations. Identified as a not included labor operation in Motor Guide to Estimating.	
141 # S01 Trial fit door 1	
142 # S01 Rpr Retorque Interior Trim Fasteners 0.3 8/13/2021 9:47:17 AM 025624 Page 7	

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to OEM Specs	
143 # S01 Rpr Wrap, Store and Protect R&I	0.3
Items	
144 PILLARS, ROCKER & FLOOR	
145 S01 Repl LT Uniside assy 4 door LR130712 1 2,976.82 29.0 S 6.6 146 S01 Overlap Minor Panel -0.2 147 * S01 R&I LT Rocker molding 4 door <u>0.9</u>	
148 * S01 Rpr LT Inner rocker 4 door s <u>2.0</u> S 0.9 149 S01 Overlap Minor Panel -0.2 150 S01 R&I Underbody shield front 0.5 151 S01 R&I Underbody shield center 0.5 152 S01 R&I Underbody shield rear 0.5 153 S01 R&I RT Underbody shield side 0.5 154 S01 R&I LT Underbody shield side 0.5 155 S01 R&I RT W/S pillar trim black Incl. 156 S01 R&I LT W/S pillar trim black Incl. 157 S01 R&I LT Cowl trim black Incl. 158 S01 R&I RT Uptr ctr plr trim black Incl. 159 S01 R&I LT Uptr ctr plr trim black Incl. 160 S01 R&I RT Lwr ctr plr trim black 0.2 161 S01 R&I LT Lwr ctr plr trim black Incl. 162 S01 R&I LT Front sill plate w/o First Edition, w/o illuminated Incl. black	
163 S01 R&I LT Rear sill plate black Incl. 164 S01 R&I LT W'strip on body front Incl. 165 S01 R&I LT W'strip on body rear Incl. 166	

* S01 R&I RT Pillar molding 0.3 167 * S01 R&I LT Pillar molding 0.3

168 # S01 Rpr Retorque Interior Trim Fasteners

0.3

to OEM Specs

169 * S01 Rpr LT Pillar/rkr reinf 4 door s 8.0 S 170 * S01 Rpr LT Hinge plr reinf s 2.5 S 171 * S01 Rpr LT Inner center plr s 3.0 S 0.5 172 S01

Overlap Minor Panel -0.2 173 **ROOF**

174 S01 R&I R&I headliner Incl. 175 S01 R&I LT Roof molding Incl. 176 # S01 R&I LT Roof rack rail 0.5 177 S01 R&I Rear spoiler

0.3

178 ** S01 Rpr A/M Wrap, Store and Protect R&I Items T 0.3

179 S01 Repl Roof panel LR131189 1 1,640.48 18.5 S 3.2 180 S01 Overlap Major Adj. Panel -0.4 181 S01 Clear Coat 2.5 182 S01 Repl W/shield header upper LR141352 1 583.77 s 1.5 S

183 S01 R&I RT Roof molding Incl. 8/13/2021 9:47:17 AM 025624 Page 8

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184 S01 Repl LT Decal rear LR133415 1 21.21 185 S01 R&I R&I sunroof assy 2.0

186 # S01 Drill & countersink rivet holes (10 x 0.2 max=7.0) 1 4.5

187 # S01 Rpr Debur, File and Clean Rivet Holes 4.0 188 # S01 Mask Sun Roof Opening/Edges 1 0.8 189 **SEATS & TRACKS**

190 S01 R&I LT R&I second row seat Incl. 191 S01 R&I LT R&I front seat Incl. 192 **RESTRAINT SYSTEMS**

193 S01 R&I LT Head air bag 4 door w/o 3rd row seat m 0.8 M

194 S01 R&I LT Outer belt assy 0.8 195 S01 R&I LT Belt & retractor 0.7 196 **INSTRUMENT PANEL**

197 S01 R&I R&I instrument panel 6.1 M 198 **WINDSHIELD**

199 S01 R&I Upper molding 0.5 200 S01 Bld Upper molding 0.8

201 * S01 Subl Windshield Land Rover, w/o solar tint w/o heat, w/o heads up 202 **ELECTRICAL**
1 300.00 X

203 # S01 D&R battery 1 0.3 204 **FENDER**

205 S01 R&I RT Ft fender liner 0.2 206 S01 R&I LT Ft fender liner Incl. 207 S01 R&I RT Rr fender liner 0.3 208 S01 R&I LT Rr fender liner Incl. 209 S01 R&I LT R&I fender assy 1.8

210 S01 R&I RT Wheel opng mldg gray to VIN

0.7

L2022079

211 S01 R&I LT Wheel opng mldg gray to VIN

0.7

L2022079

212 S01 Repl LT Upper rail LR130634 1 360.74 s 3.5 S 0.5 213 S01 Overlap Minor Panel -0.2 214 S01 Repl LT Lower bracket LR140335 1 67.56 0.1

215 * S01 Rpr LT Inner panel s 2.5 S 0.9 216 S01 Overlap Minor Panel -0.2 217 **AIR CONDITIONER & HEATER**

218 S01 R&I AC & heater assy w/o 3rd row seat from VIN m 1.3 M
L2017065

219 S01 Repl AC Service evacuate & recharge 1 m 1.4 M 220 S01 Repl AC Service refrigerant recovery 1 m 0.4 M

221 ** S01 Repl A/M YF 1234 Refrigerant (Per Pound) 1 246.40 T M

222 ** S01 Repl A/M YF-1234 Oil Injection Set-Up 1 45.95 0.5 M 223 # S01 YF-1234 Pre Test 1 45.95 0.5 M

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224 # S01 YF-1234 Recovery After Test 1 0.5 M 225 # S01 YF-1234 Refrigerant Identify Test 1 0.5 M 226 ** S01 Repl A/M O-Ring Seal

Kit For AC Lines 1 23.95 0.2 M 227 **FRONT LAMPS**

228 S01 R&I LT Headlamp assy LED 0.5

229 S01 R&I LT Headlamp bezel w/o lamp washer Incl.

230 **FRONT BUMPER & GRILLE**231 S01 R&I R&I bumper assy 3.0 232 **INFORMATION LABELS**

233 S01 Rpl information labels 0.3 234 S01 Repl Tire info label 20" wheel LR129811 1 210.50 Incl. 235 S01 Repl Air bag label side

air bag BAC501730 1 4.98 Incl. 236 # S01 Repl VIN information label 1 124.95 0.2 237 # S01 Repl Paint code label 1 35.99 0.2

238 # S01 Color Tint & Test to Blendable Match

1 1.0

Note: There is a limit to the amount of color variance that can be overcome by blending. When the variance is too great to successfully blend, adjusting the color by adding or subtracting mixing bases or "tinting" is recommended. The process of tinting a color ends when a blendable color-match is achieved. At this point, the tinted color is applied to the repaired panel(s) and blended into adjacent undamaged panels as necessary as stated in the BASF Fundamentals to Automotive Refinishing Concepts manual.

239 # S01 Hazardous Waste Disposal 1 12.50

240 ** S01 Repl A/M Color Sand & Polish (Materials and Labor)

1 5.00 3.5

Note: While refinishing automotive panels with zero dirt inclusions is possible in theory, it rarely happens in practice and some dirt is inevitable. BASF recommends polishing, sanding and/or de-nibbing to remove dirt inclusions from refinished automotive panels. Sanding finishes to match the texture of existing paintwork is also recommended if the minimum amount of clearcoat thickness (2 mils) is maintained. Color sand & polish is calculated at 20% of base refinish time on initial panel and is identified as a not included labor operation in Motor Guide to Estimating and process defined in BASF fundamentals to Automotive Refinishing Concepts manual.

241 ** S01 A/M Miscellaneous Fasteners 1 35.00 T 242 # S01 Repl JLR Aluminum Welding Wire 1 121.00 T M

243 # S01 JLR Cavity Wax Installation (Per Panel) 1 189.00 T 0.5

244 # S01 BSF L RIVET 50 144.50 245 # S01 SPR L5F RIVET 2 1.42 246 # S01 SPR L6C RIVET 8 9.44 247 # S01

SPR L2L RIVET 1 1.18 248 # S01 BSF E RIVET 16 21.60 249 # S01 BSF G RIVET 9 11.52 250 # S01 BSF M RIVET

50 80.00 251 # S01 SPR L5 RIVET 8 5.68 252 # S01 SPR L15G RIVET 2 0.36 253 # S01 SPR L25AS RIVET 6 10.08

254 # S01 SPR S5 RIVET 2 3.34 255 # S01 BSF K RIVET 21 31.92 256 # S01 SPR L5K RIVET 8 5.68

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257 # S01 SPR L2D RIVET 10 11.80 258 # S01 SPR L16AS RIVET 33 31.68 259 # S01 SPR L16FS RIVET 10 9.60 260 # S01 SPR L16G RIVET 41

39.36 261 # S01 SPR L19DS RIVET 9 3.42 262 # S01 SPR L2MS RIVET 1 1.18 263 # S01 FFR S1 RIVET 22 23.10 264 # S01 FFR S2 RIVET 16 20.00

265 # S01 FFR S3 RIVET 32 40.00 266 # S01 BSF N RIVET 12 34.44 267 # S01 Freight 1 7.60 **SUBTOTALS 10,319.74 225.9 24.9****NOTES**

Prior Damage Notes:

No visible damages seen in photos, EPE photo inspection

ESTIMATE TOTALS

Category Basis Rate Cost \$ Parts 8,579.70 Body Labor 121.1 hrs @ \$ 95.00 /hr 11,504.50 Paint Labor 24.9 hrs @ \$ 78.00 /hr 1,942.20 Mechanical Labor 19.3 hrs @ \$ 145.00 /hr 2,798.50 Structural Labor 85.5 hrs @ \$ 155.00 /hr 13,252.50 Paint Supplies 24.9 hrs @ \$ 36.00 /hr 896.40 Miscellaneous 1,740.04 Subtotal 40,713.84 Sales Tax \$ 10,564.99 @ 5.3000 % 559.94 **Grand Total 41,273.78** Deductible 250.00 **CUSTOMER PAY 250.00**
INSURANCE PAY 41,023.78 8/13/2021 9:47:17 AM 025624 Page 11

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Changed Items

RO Number: 127657

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Gasoline Direct Injection Pangea Green

SUPPLEMENT SUMMARY

Labor Paint

Line Oper Description Part Number Qty Extended Price \$

5 R&I R&I bumper cover -2.4 29 S01 R&I R&I bumper cover Incl. 6 * Repl LT End cap black LR129743 1 -76.86 -0.3 0.0 NOTE: Scraped textured plastic

LABOR: Time is after bumper cover is removed. Time is included with overhaul.
30 * S01 Repl LT End cap black LR129740 1,96.08 0.3 0.0 NOTE: Scraped textured plastic
LABOR: Time is after bumper cover is removed. Time is included with overhaul.

Deleted Items

9 * Rpr LT Quarter panel -7.0 -2.1 NOTE: Buckle/scrapes to rear corner

BLEND WITHIN PANEL
PAINT TIME ADJUSTED FOR PARTIAL REFINISH TO BASE COAT - FULL CLEAR GIVEN

10 * Add for Clear Coat -1.0

12 R&I LT Wheel opng mldg to VIN

-0.5

L2022079 black
NOTE: Inspect for damage to tabs - unable to determine from photo inspection

13 # Refn COVER CAR -0.2

14 # Repl RESTORE CORROSION PROTECTION

1 -10.00 -0.2

Added Items

4 # S01 Pre-Wash & Disinfect vehicle 1 25.00 1.0 5 **MISCELLANEOUS OPERATIONS**

6 * S01 Repl Cover car/bag 1.0 0.2

7 ** S01 Repl A/M Cover interior to protect from debris

1 15.00 T 1.0

8 # S01 Repl Land Rover Corrosion Protection 1 65.80 0.3 9 # S01 JLR TOPIX Data Logs 1 179.00 T M

10 # S01 Rpr Measure GAP Panels Per OEM

3.0

Procedures

11 # S01 Jig Bench Set Up (Lower) 1 7.0 S 12 # S01 Jig Bench Set Up (Upper) 1 5.0 S
 13 # S01 Jig Rental (Plus Shipping Both Ways) 1 650.00
 14 # S01 Cover equipment to protect from debris (Bench & Fixtures) 1 15.00 1.0 1.5 M
 15 ** S01 Rpr A/M Remove Wheels for Jig Installation and Measurement
 16 # S01 Retorque wheels to OEM specs 1 0.5 M 17 **VEHICLE DIAGNOSTICS**
 18 # S01 Repl Air Pro Post Repair Scan 1 179.20 X 1.0 M 8/13/2021 9:47:17 AM 025624 Page 12

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19 # S01 Rpr DSV Road Test 1.5 M 20 # S01 Repl Air Pro Pre Repair Scan 1 171.95 X 1.0 M
 21 # S01 Rpr Disconnect and Reconnect Battery for Scan 0.3 M
 22 # S01 Rpr Install Battery Maintainer for scan 0.4 M
 23 # S01 Rpr Cycle Ignition on and off Procedure 26 # S01 Rpr Disconnect Scan Tool Device reset and store
 24 # S01 Rpr Bring to operating temperature for scan 0.2 M 0.3 M 0.2 M 0.2 M
 25 # S01 Rpr Disconnect Battery Maintainer reset and store
 27 # S01 Rpr JLR Certified Reset Electronics 1.5 32 S01 Repl LT Support bracket LR129801 1 45.78 0.1 33 **REAR LAMPS**
 34 S01 R&I LT Tail lamp to VIN M2050989 Incl. 35 S01 R&I High mount lamp 0.1 36 **TAIL GATE**
 37 S01 R&I Striker 0.2 38 * S01 Align Hinges, Latch & striker 1.5 39 S01 R&I R&I tailgate assy 1.2 40 S01 R&I W'strip on body 0.5
 41 **REAR BODY & FLOOR**
 42 S01 R&I Rear sill plate black 0.3
 43 S01 R&I Floor mat 4 door, w/o 3rd row
 seat black 0.1
 44 S01 R&I Rear shield 0.2 45 S01 R&I Muffler shield 0.3 46 S01 R&I RT Heat shield 0.1 47 S01 R&I LT Heat shield 0.1 48 S01 R&I Center shield
 0.2 49 S01 R&I Front shield 0.3 50 S01 R&I Lower shield front 0.1 51 S01 R&I Lower shield center 3.0 liter 0.1 52 S01 R&I Lower shield rear 0.1 53
 * S01 Rpr LT Side panel 2.0 0.5
 56 S01 Repl LT Wheel opng mldg to VIN L2022079 black LR130574 1 88.91 0.5 2.8
 57 S01 R&I LT Quarter glass Land Rover gray tint
 58 # S01 Rpr Urethane Adhesive Removal 1.0
 NOTE: Remove urethane residue as required to allow proper fitment/adhesion of replacement glass panel.
 Identified as a not included labor operation in Motor Guide to Estimating.
 59 # S01 Repair Glass Open Flange Damage From Cut Knife 1 1.5

NOTE: Repair glass removal damage as necessary to ensure positive bonding and sealing of glass during

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replacement. Glass, moldings, mounting studs or mounting flange may be damaged or broken during normal service procedures on some applications. Motor advises that these factors be considered before performing glass operations in the event unavoidable damage occurs. Time for the removal of old urethane, clean and preparation of the sealing surfaces (vehicle and/or glass) should be estimated after an on-the-spot evaluation. Identified as a

not included labor operation in Motor Guide to Estimating.

60 # S01 Prep glass flange for new adhesive

1 1.5

61 ** S01 Repl A/M Glass adhesive kit 1 117.35 T

NOTE: Restore factory applied urethane glass adhesive according to OEM repair procedures using (percentage) of (container size) of (product name), (part number) to complete installation. Identified as a not included operation in Motor Guide to Estimating.

62 S01 R&I LT Rear pillar trim w/o 3rd row seat, w/o tri-zone AC 0.1
black

63 S01 R&I LT Upr pillar trim w/o 3rd row seat black Incl. 0.6

64 S01 R&I LT Qtr trim panel w/o 3rd row seat, w/o tri-zone AC 0.5
black

65 S01 R&I LT Wheelhouse liner to VIN L2025282

66 S01 R&I LT Access panel 0.2 67 S01 Refn LT Access panel 0.8 68 S01 Overlap Minor Panel -0.2 69 * S01 Rpr LT Tail lamp panel 2.0 0.7 70 S01 Overlap Minor Panel -0.2 71 * S01 Rpr LT Outer wheelhouse 4.0 0.8 72 # S01 Dye Penetrant Check Coating 1 32.19 1.0 73 * S01 Rpr LT Inner qtr panel s 3.0 S

74 S01 R&I RT Rear pillar trim w/o 3rd row seat, w/o tri-zone AC 0.1
black

75 S01 R&I RT Upr pillar trim w/o 3rd row seat black Incl. 0.6

76 S01 R&I RT Qtr trim panel w/o 3rd row seat, w/o tri-zone AC
black

77 S01 R&I LT Upr pillar trim 0.2 78 S01 R&I LT Pressure valve 0.1 79 # S01 R&I All rear electronics 1.5

80 S01 R&I LT Fixed glass Land Rover green

1.0

tint

81 # S01 Rpr Urethane Adhesive Removal 1.0

NOTE: Remove urethane residue as required to allow proper fitment/adhesion of replacement glass panel. Identified as a not included labor operation in Motor Guide to Estimating.

82 # S01 Repair Glass Open Flange Damage From Cut Knife 1 1.0

NOTE: Repair glass removal damage as necessary to ensure positive bonding and sealing of glass during replacement. Glass, moldings, mounting studs or mounting flange may be damaged or broken during normal service procedures on some applications. Motor advises that these factors be considered before performing glass operations in the event unavoidable damage occurs. Time for the removal of old urethane, clean and preparation of the sealing surfaces (vehicle and/or glass) should be estimated after an on-the-spot evaluation. Identified as a not included labor operation in Motor Guide to Estimating.

83 # S01 Prep glass flange for new 1 1.0 8/13/2021 9:47:17 AM 025624 Page 14

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adhesive

84 ** S01 Repl A/M 3M 7333 Structural Adhesive 2 427.04 T 1.0 85 # S01 Rpr Adhesive Clean Up 1.5

86 # S01 Drill & countersink rivet holes (10 x 0.2 max=7.0) 1 6.5

87 # S01 Rpr Debur, File and Clean Rivet Holes 5.5 88 # S01 Fill drill holes 1 2.5

89 # S01 Rivet Gun Set Up & Pressure Testing 1 2.0

90 # S01 Trial fit quarter 1 1.5 91 # S01 Rpr Welder Test and Set Up 1.0 92 # S01 Sound Deadener Pads 1 72.54 0.5 93 # S01 Set Back Wire Harness 1 0.5

94 # S01 Pull Back Carpet & Floor Insulation 1 1.0

95 # S01 Clean File and Deburr Weld Area 1 2.5 96 # S01 Mask For Primer Application 1 5.00 0.5

NOTE: Cover/mask as required to complete priming operations. Identified as a not included labor operation in Motor Guide to Estimating.

97 # S01 Rpr Wrap, Store and Protect R&I
Items 0.4

98 # S01 Rpr Remove E-Coat From New
Flanges 1.0

99 ** S01 Repl A/M Belt Sander Belt Kit Assy 1 45.15 100 ** S01 Repl A/M Body Saw Kit 1 59.10 T 101 # S01 Repl
Roloc Wheel Kit 1 54.75 102 # S01 Rpr Retorque Interior Trim Fasteners
to OEM Specs 0.3

103 # S01 Remove Caulking and Seam Sealer 1 2.5

NOTE: Remove caulking/seam sealer as required during replacement/repair. Seam sealer removal/application on welded replacement panels is identified as a not included labor operation in Motor Guide to Estimating.

104 # S01 Replace Caulking and Seam Sealer (Per Tube) 1 115.25 2.5

NOTE: Apply caulking/seam sealer according to OEM repair according to OEM repair procedures using (percentage) of (container size) of (product name), (part number) following replacement/repair. Caulking/seam sealer labor is an included operation, product required to complete the operation is not included as stated in Motor Guide to Estimating.

105 # S01 Test Fit Attaching Parts ** Taillamps Glasses etc.** 1 2.0

NOTE: Trial fit of a component to verify dimensional accuracy of adjoining parts (taillights, glass panels and bracketry). Identified as a not included labor operation in Motor Guide to Estimating.

106 # S01 Feather & Fill Contour Repair Areas 1 4.5

NOTE: Procedure based on __% of base refinish time. Repaired surface preparation requires an on-the-spot evaluation for additional procedural steps such as featheredge and/or prime and block not required for new undamaged panels. Identified as a not included labor operation in Motor Guide to Estimating.

107 # S01 Install Shunting Pliers 1 0.5 NOTE: Position shunting pliers in weld area to enhance welder current flow and reduce impact to e-coating. This

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part of welder setup and identified as a not included labor operation in Motor Guide to Estimating.

108 # S01 Install Cut Line Tape 1 0.5

NOTE: Create templates to determine proper cut line points and identifying them with cut line tape to provide a visual when cutting. Identified as a not included labor operation in Motor Guide to Estimating.

109 # S01 Cobalt Drill Bit (Boron-Trip-Uzi Bor) 2 259.00

NOTE: Quarter panel replacement required the use of a (Brand) (P/N) drill bit to remove factory spot welds. Identified as a not included labor operation in Motor Guide to Estimating.

110 # S01 Spot Paint Door Open Flange Backside 1 1.0

111 # S01 Mask Quarter Jambs & Openings 1 0.5

NOTE: Cover/mask as required to complete refinish operations. Identified as a not included labor operation in Motor Guide to Estimating.

112 **REAR DOOR**

113 S01 R&I LT R&I door assy 1.0 114 S01 Blnd LT Door shell 1.0 115 S01 R&I LT Belt molding 0.3

116 S01 R&I LT Edge molding to VIN
L2022079 black 0.3

117 S01 R&I LT Body side mldg to VIN
L2011567 black 0.4

118 S01 R&I LT Moveable glass Land Rover
green tint 0.7

119 * S01 Algn LT Moveable glass Land Rover
green tint 0.5

120 * S01 R&I LT Run channel 0.2

121 S01 R&I LT Fixed glass Land Rover gray
tint 0.3

122 S01 R&I LT Window regulator 0.5

123 S01 R&I LT Handle, outside w/passive
entry green 0.4

124 S01 R&I LT Upper hinge 0.3 125 S01 R&I LT Lower hinge 0.3 126 S01 R&I LT Striker 0.2 127 # S01 Algn Hinges, Latch & Striker 1.5 128 S01 R&I LT R&I trim panel 0.6 129 # S01 Mask Door Openings & Jambs 1 0.4

NOTE: Cover/mask as required to complete refinish operations. Identified as a not included labor operation in Motor Guide to Estimating.

130 # S01 Trial fit door 1 1.0

131 # S01 Rpr Retorque Interior Trim Fasteners
to OEM Specs 0.3

132 # S01 Rpr Wrap, Store and Protect R&I
Items 0.3

133 **FRONT DOOR**

134 S01 R&I LT R&I door assy 1.0 135 S01 R&I LT Upper hinge 0.3 136 S01 R&I LT Lower hinge 0.3

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137 S01 R&I LT Striker 0.2 138 # S01 Algn Hinges, Latch & Striker 1.5 139 S01 R&I LT R&I trim panel 0.6 140 # S01 Mask Door Openings & Jambs 1 1.0 0.4

NOTE: Cover/mask as required to complete refinish operations. Identified as a not included labor operation in Motor Guide to Estimating.

141 # S01 Trial fit door 1

142 # S01 Rpr Retorque Interior Trim Fasteners
to OEM Specs 0.3

143 # S01 Rpr Wrap, Store and Protect R&I
Items 0.3

144 **PILLARS, ROCKER & FLOOR**

145 S01 Repl LT Uniside assy 4 door LR130712 1 2,976.82 29.0 S 6.6 146 S01 Overlap Minor Panel -0.2 147 * S01 R&I LT Rocker molding 4 door 0.9

148 * S01 Rpr LT Inner rocker 4 door s 2.0 S 0.9 149 S01 Overlap Minor Panel -0.2 150 S01 R&I Underbody shield front 0.5 151 S01 R&I Underbody shield center 0.5 152 S01 R&I Underbody shield rear 0.5 153 S01 R&I RT Underbody shield side 0.5 154 S01 R&I LT Underbody shield side 0.5 155 S01 R&I RT W/S pillar trim black Incl. 156 S01 R&I LT W/S pillar trim black Incl. 157 S01 R&I LT Cowl trim black Incl. 158 S01 R&I RT Upr ctr plr trim black Incl. 159 S01 R&I LT Upr ctr plr trim black Incl. 160 S01 R&I RT Lwr ctr plr trim black 0.2 161 S01 R&I LT Lwr ctr plr trim black Incl. 162 S01 R&I LT Front sill plate w/o First Edition, w/o illuminated Incl. black

163 S01 R&I LT Rear sill plate black Incl. 164 S01 R&I LT W'strip on body front Incl. 165 S01 R&I LT W'strip on body rear Incl. 166 * S01 R&I RT Pillar molding 0.3 167 * S01 R&I LT Pillar molding 0.3

168 # S01 Rpr Retorque Interior Trim Fasteners

0.3

to OEM Specs

169 * S01 Rpr LT Pillar/rkr reinf 4 door s 8.0 S 170 * S01 Rpr LT Hinge plr reinf s 2.5 S 171 * S01 Rpr LT Inner center plr s 3.0 S 0.5 172 S01 Overlap Minor Panel -0.2 173 **ROOF**

174 S01 R&I R&I headliner Incl. 175 S01 R&I LT Roof molding Incl. 176 # S01 R&I LT Roof rack rail 0.5

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2020 RANG Defender 110 SE AWD 4D UTV 6-3.0L Turbocharged Hybrid Gasoline Direct Injection Pangea Green 177 S01 R&I Rear

spoiler 0.3

178 ** S01 Rpr A/M Wrap, Store and Protect R&I Items T 0.3

179 S01 Repl Roof panel LR131189 1 1,640.48 18.5 S 3.2 180 S01 Overlap Major Adj. Panel -0.4 181 S01 Clear Coat 2.5 182 S01 Repl W'shield header upper LR141352 1 583.77 s 1.5 S

183 S01 R&I RT Roof molding Incl. 184 S01 Repl LT Decal rear LR133415 1 21.21 185 S01 R&I R&I sunroof assy 2.0

186 # S01 Drill & countersink rivet holes (10 x 0.2 max=7.0) 1 4.5

187 # S01 Rpr Debur, File and Clean Rivet Holes 4.0 188 # S01 Mask Sun Roof Opening/Edges 1 0.8 189 **SEATS & TRACKS**

190 S01 R&I LT R&I second row seat Incl. 191 S01 R&I LT R&I front seat Incl. 192 **RESTRAINT SYSTEMS**

193 S01 R&I LT Head air bag 4 door w/o 3rd row seat m 0.8 M

194 S01 R&I LT Outer belt assy 0.8 195 S01 R&I LT Belt & retractor 0.7 196 **INSTRUMENT PANEL**

197 S01 R&I R&I instrument panel 6.1 M 198 **WINDSHIELD**

199 S01 R&I Upper molding 0.5 200 S01 Blnd Upper molding 0.8

201 * S01 Subl Windshield Land Rover, w/o solar tint w/o heat, w/o heads up 202 **ELECTRICAL**
1,300.00 X

203 # S01 D&R battery 1 0.3 204 **FENDER**

205 S01 R&I RT Ft fender liner 0.2 206 S01 R&I LT Ft fender liner Incl. 207 S01 R&I RT Rr fender liner 0.3 208 S01 R&I LT Rr fender liner Incl. 209 S01 R&I LT R&I fender assy 1.8

210 S01 R&I RT Wheel opng mldg gray to VIN

0.7

L2022079

211 S01 R&I LT Wheel opng mldg gray to VIN

0.7

L2022079

212 S01 Repl LT Upper rail LR130634 1 360.74 s 3.5 S 0.5 213 S01 Overlap Minor Panel -0.2 214 S01 Repl LT Lower bracket LR140335 1 67.56 0.1

215 * S01 Rpr LT Inner panel s 2.5 S 0.9 216 S01 Overlap Minor Panel -0.2

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seat from VIN L2017065

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217 AIR CONDITIONER & HEATER

218 S01 R&I AC & heater assy w/o 3rd row m 1.3 M

219 S01 Repl AC Service evacuate & recharge 1 m 1.4 M 220 S01 Repl AC Service refrigerant recovery 1 m 0.4 M

221 ** S01 Repl A/M YF 1234 Refrigerant (Per Pound) 1 246.40 T M

222 ** S01 Repl A/M YF-1234 Oil Injection Set-Up 1 45.95 0.5 M 223 # S01 YF-1234 Pre Test 1 45.95 0.5 M 224 # S01 YF-1234 Recovery After Test 1 0.5 M 225 # S01 YF-1234 Refrigerant Identify Test 1 0.5 M 226 ** S01 Repl A/M O-Ring Seal Kit For AC Lines 1 23.95 0.2 M 227 **FRONT LAMPS**

228 S01 R&I LT Headlamp assy LED 0.5

229 S01 R&I LT Headlamp bezel w/o lamp washer Incl.

230 FRONT BUMPER & GRILLE

231 S01 R&I R&I bumper assy 3.0 232 **INFORMATION LABELS**

233 S01 Rpl information labels 0.3 234 S01 Repl Tire info label 20" wheel LR129811 1 210.50 Incl. 235 S01 Repl Air bag label side air bag BAC501730 1 4.98 Incl. 236 # S01 Repl VIN information label 1 124.95 0.2 237 # S01 Repl Paint code label 1 35.99 0.2

238 # S01 Color Tint & Test to Blendable Match

1 1.0

NOTE: There is a limit to the amount of color variance that can be overcome by blending. When the variance is too great to successfully blend, adjusting the color by adding or subtracting mixing bases or "tinting" is recommended. The process of tinting a color ends when a blendable color-match is achieved. At this point, the tinted color is applied to the repaired panel(s) and blended into adjacent undamaged panels as necessary as stated in the BASF Fundamentals to Automotive Refinishing Concepts manual.

239 # S01 Hazardous Waste Disposal 1 12.50

240 ** S01 Repl A/M Color Sand & Polish (Materials and Labor)

1 5.00 3.5

NOTE: While refinishing automotive panels with zero dirt inclusions is possible in theory, it rarely happens in practice and some dirt is inevitable. BASF recommends polishing, sanding and/or de-nibbing to remove dirt inclusions from refinished automotive panels. Sanding finishes to match the texture of existing paintwork is also recommended if the minimum amount of clearcoat thickness (2 mils) is maintained. Color sand & polish is calculated at 20% of base refinish time on initial panel and is identified as a not included labor operation in Motor Guide to Estimating and process defined in BASF fundamentals to Automotive Refinishing Concepts manual.

241 ** S01 A/M Miscellaneous Fasteners 1 35.00 T 242 # S01 Repl JLR Aluminum Welding Wire 1 121.00 T M

243 # S01 JLR Cavity Wax Installation (Per Panel) 1 189.00 T 0.5

244 # S01 BSF L RIVET 50 144.50 245 # S01 SPR L5F RIVET 2 1.42 246 # S01 SPR L6C RIVET 8 9.44 247 # S01 SPR L2L RIVET 1 1.18

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248 # S01 BSF E RIVET 16 21.60 249 # S01 BSF G RIVET 9 11.52 250 # S01 BSF M RIVET 50 80.00 251 # S01
SPR L5 RIVET 8 5.68 252 # S01 SPR L15G RIVET 2 0.36 253 # S01 SPR L25AS RIVET 6 10.08 254 # S01 SPR S5
RIVET 2 3.34 255 # S01 BSF K RIVET 21 31.92 256 # S01 SPR L5K RIVET 8 5.68 257 # S01 SPR L2D RIVET 10
11.80 258 # S01 SPR L16AS RIVET 33 31.68 259 # S01 SPR L16FS RIVET 10 9.60 260 # S01 SPR L16G RIVET 41
39.36 261 # S01 SPR L19DS RIVET 9 3.42 262 # S01 SPR L2MS RIVET 1 1.18 263 # S01 FFR S1 RIVET 22 23.10
264 # S01 FFR S2 RIVET 16 20.00 265 # S01 FFR S3 RIVET 32 40.00 266 # S01 BSF N RIVET 12 34.44 267 # S01
Freight 1 7.60

OTHER CHARGES

Deleted Items

S01 E.P.C. 1 -3.00

SUBTOTALS 10,229.88 215.2 21.6

RATE CHANGES

Body Labor (Est) 10.7 hrs @ \$ 51.00 /hr (44.00 to 95.00) = 545.70 Paint Labor (Est) 3.3 hrs @ \$ 34.00 /hr (44.00 to
78.00) = 112.20 Paint Supplies (Est) 3.3 hrs @ \$ 6.00 /hr (30.00 to 36.00) = 19.80

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TOTALS SUMMARY

Category Basis Rate Cost \$ Parts 8,492.84 Body Labor 110.4 hrs @ \$ 95.00 /hr 10,488.00 Paint Labor 24.9 hrs
@ \$ 78.00 /hr 1,942.20 Mechanical Labor 19.3 hrs @ \$ 145.00 /hr 2,798.50 Structural Labor 85.5 hrs @ \$ 155.00
/hr 13,252.50 Additional Supplement Labor 400.50 Paint Supplies 24.9 hrs @ \$ 36.00 /hr 896.40 Additional
Supplement Materials/Supplies -99.00 Miscellaneous 1,740.04 Other Charges -3.00 Subtotal 39,908.98 Sales Tax \$
10,376.13 @ 5.3000 % 549.93 **Total Supplement Amount 40,458.91 NET COST OF SUPPLEMENT
40,458.91**

Job Total: \$ 41,273.78

CUSTOMER PAY: \$ 250.00

INSURANCE PAY: \$ 41,023.78